personal information :

- Name: Mohammed Ali Mohammed AL-yatim
- Place and date of birth: Yemen Hodeidah 12-12-1976 Nationality: Yamani
- Address: Al Amana Sana'a Tel / Mobile: 777650966 Telegram Watts Messenger
- Email: yateemsanab@yahoo.com yateemsanab@gmail.com-Qualifications:
- Master of Economics (88%) Very Good Year (1997-2000) Baghdad Iraq.
- Ph.D.: under study and preparation University of Aden and submitted to the acceptance of foreign universities and the title of the letter:
- Yemen's economic development between internal will and foreign aid Holds certificates, skills, experience and diplomas in several specialties
- Diploma of Administrative and Administrative Sciences Marketing and Sales Computer Science and International License - Finance, Banking and Investment
- Diploma in Accounting, Finance and Internal Auditing Diploma of Treasury and Money Exchange and Customer Service - Art of dealing with the public
- Diploma in Development Planning, Sectoral Development and Strategic Planning Monitoring, Monitoring and Evaluation
- > Diploma in Sectoral Economic Studies and Economic Analysis Feasibility Study and Projects
- Diploma in results management and social protection policy analysis and civil society organizations
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- Works, participations, skills and experiences gained scientific and scientific ::
- ➤ I worked at Saba Islamic Bank in 2001-2007 and was responsible for managing other duties during my work as a staff member, head of department and supervisor of the banking bureau (deputy branch

manager), trainer and participant in the opening and establishment of new branches.

- Served as deputy director of the branch of the Bank of Yemen, Bahrain Comprehensive (Hodeidah Branch) and then the director of the branch in (2007-2012 m)
- Currently (2012-2018m) in the Ministry of Planning and International Cooperation Sector of Economic Studies and Prospects Economic, Financial and Monetary Expert, Analysis and Preparation of Economic and Development Studies and Reports, Social Policies and Job Creation, Small and Microenterprises, Economic Feasibility Studies, Industrial Cities, Oil) and service (health education water) worked with UNICEF in partnership with the Ministry of Planning in the application of management results and training of the national team at the level of ministries and Provinces and regions
- Participated in many seminars, conferences, workshops and training courses in the private banking and Islamic banking sector, and raising awareness and development of Islamic banking promising in the development of investment deposits and current deposits, developing the commercial sectors and medium and small enterprises, improving income opportunities and seeking investment opportunities and increasing profitability as well as the government sector in analysis and policy development. Governmental strategic planning, institutional development, management and local development, partnership with the private sector and civil society organizations, cooperation and capacity development with international organizations and conflict resolution The development of the national economy, the creation of employment opportunities, the activation and exercise of transparency and good governance, the reduction of the fight against corruption and the waste of resources. , Developing good education policies, achieving social protection, combating hunger, food insecurity, gender mainstreaming, combating human trafficking, managing crises, and consolidating activities Strengthening and strengthening community participation, consolidating and exercising freedoms,



adapting legislation to international obligations, emergency and humanitarian response, and conflict-sensitive planning

- Member of the National Results Management Team with the Ministry of Planning and Trainer (RBM) with UNICEF
- Member of the National Team in Policy Analysis in Advocacy and Advocacy Civil Society Organizations with Oxfam

Skills and experiences :

Key experiences gained Work and training:

- Experience in results management, analysis of policies and data needs, priorities and humanitarian responses, strategies and plans, formulation of recommendations, implementation of interventions, identification of activities, monitoring, evaluation and performance monitoring.
- Expert in financial and monetary management and specializes in the management of banks and Islamic banks in various departments and departments and commercial areas and his experience in bringing deposits of customers and institutions and investment portfolios and the multiplicity of sources of funding and the development of marketing plans and financial policies banking and investment.
- Experience in the management of the banking lounge employee and supervisor in the treasury and customer service and internal and external exchanges and exchange and automated banking services in more than one branch in different geographical areas

 ϖ In the development of strategic plans, institutional and government development, and analysis of financial and monetary policies and domestic output.

- Experience in the preparation, analysis and feasibility study of investment projects, small and medium and microfinance.
- Experience in drawing up banking sub-plans, achieving quality, competition and increasing profitability.
- Experience in the preparation, planning and financial analysis of the budget items at the level of the department and branch and public departments, individuals and companies.
- Experience in the management of credit and banking quality and risk assessment and identify problems and gaps and develop solutions and appropriate decisions.
- Experience in knowledge of the legal aspects of banking, human and investment development and freedoms in accordance with Yemeni legislation.
- Experience in policy analysis, marketing campaigns, advocacy and advocacy for civil society organizations and community partnership.
- Experience in the art of dealing with the public, communication skills, public relations, organizational skills and leadership.
- Experience in the variety of tasks and work in government agencies, business and investment, knowledge of the commercial figures and investment opportunities and promising areas at the level of Yemen and economic prospects and partnership with the private sector and civil society organizations
- Experience in time management, crises and banking quality. Risk, cost management, sales, marketing, deposit development, human resources management, subordinates, motivation, handling, raising their efficiency and working in difficult circumstances
- Experience in training, skills, capacity development, courses and workshops in banking, banking, results management, economic, local and administrative development, social policy and public relations.
- Experience in volunteering and charitable work with charities and NGOs.
- > Computer experience in (SPSS, swift, windows, word, excel, internet fox proxy, oracle)

Personal skills:

- Expert in financial and cash management and operations management in the banking halls in the general administration and branches, attracting customers, remittances, exchange, deposits, facilities, investment loans, financing small and micro projects in Islamic banking and marketing management, preparation of budget and financial budget, risk management and auditing, feasibility studies, data analysis, Management, management of seminars and festivals, strategic and institutional planning, development and quality
- Surfing the internet, reading and poetry, writing articles, reading news and economic, developmental and social newspapers, loving travel, sports, swimming, throwing, scouting and charity work, surveys, field reports and crafting, looking for self development and skills development.
- Ability to work continuously in difficult and field conditions and other personal traits Fun optimism Social openness Discipline

Programs, training courses and certificates of scientific and practical experience in the field of specialization, the most important of which are the following:

Course Name Place Period

- 1 Managed the investment portfolios in Islamic banks bank 24 hours
- 2 Management and treatment of bad debts and doubtful bank 24 hours
- 3 role in the general accounts bank 24 hours
- 4 letters of guarantee and guarantees (12) bank 24 hours
- 5 Documentary credits (12) Bank 48 hours
- 6 Economic feasibility study (12) Bank + Institute of banking 48 hours
- 7 Financial analysis of financial statements of banks (1 2) Institute of Banking 48 hours
- 8 Islamic investment formulas legitimately bank bank 24 hours
- 9 Banking & Credit Facilities Bank 24 hours
- 10 Credit Risk Assessment (1 2) Bank + Institute of Banking 48 hours
- 11 Banking Marketing (12) Bank 48 hours
- 12 realization of the investment section bank 24 hours
- Banking Financial Analysis Institute of Banking 24 hours
- The art of dealing with the public (1 2) Bank + Institute of Banking 48 hours
- 15 assets bank marketing bank 24 hours
- Islamic banking methods 24 hours
- Treasury and Bankers 24 hours
- 18 Current accounts and bank deposits 24 hours
- Bank transfers bank 24 hours
- 20 ATM and bank credit services bank 12 hours
- 21 Legal aspects of bank banking 24 hours
- 22 Implementation of the International Bank of International Management Code 4 hours
- 23 Banking quality 24 hours bank
- 24 Government Strategic Planning Ministry 48 hours
- 24 Time Management and Crisis Management Bank 8 hours
- 25 Financial analysis of budget items Institute of Banking 24 hours
- 26 Love yourself Develop a center for the training of 8 hours
- 27 Training Course in Financial Management in the Kingdom of Bahrain Bahrain Institute for Banking and Financial Studies 35 hours
- 28 Anti-money laundering in banks and counter-terrorism Central Bank 24 hours
- Macroeconomic Analysis Financial Institute 52 hours

Statistical Institute

31 Brazil's Social Policy, Experience and Fight Hunger 70 hours