Dr.Ayman Mohamed Hamza

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OBJECTIVE

Seeking a challenging position where my academic background, experience, and qualifications can be applied and further enhanced.

EDUCATIONAL BACKGROUND

- **PhD in Financial Management**, Faculty of Commerce Ain Shams University, May Y.19 [Grade: Very Good].
- Equivalency certificate, Faculty of Commerce Helwan University, January ۲۰۱٦.
- Master in Investment Management, Arab Academy for Science, Technology & Maritime Transport, May ۲۰۱۳ [Grade: Excellent].
- Diploma in Securities Analysis, Faculty of Economics and Political Science (Economic Department) Cairo University, May ۲۰۱۰ [Grade: Very Good].
- MBA (Master of Business Administration) Major Capital Market, Arab Academy for Banking and Financial Service, May ۲۰۱۰ [Grade: Excellent].

PROFESSIONAL WORK EXPERIENCE

- General Authority for Investment and Free Zones (GAFI), Promotion Sector, Investment Map and Mega Projects Department.
 - Date of Employment: August ۲۰۱۹ till Present.
 - Job Title: Senior Economic Researcher.
 - Mandates:
 - -Responsible for collecting all investment opportunities all over Egypt to be uploaded on the investment map platform.
 - -Assisting state agencies that have investment opportunities to create opportunities from their untapped assets

-Conducting sectoral studies for different types of investment. - Refinement of real investment opportunities in Egypt.

General Authority For Investment and Free Zones (GAFI), Executive Chairman Technical office Sector, Mega Projects Unit.

- Date of Employment: June ۲۰۱۳ till Present.
- Job Title: Senior Economic Researcher.
- Mandates:
 - Responsible for following the Mega Projects which established in Egypt e.g. The new administrative capital, The one and half million acres project and The golden triangle project .
 - Encouraging the privet sectors and businessmen investors to integrate into national projects.
 - Give a hand to assist in resolve the problems, which faced the investors in Egypt.
 - Helping the start-up investors to establish their own projects.
 - Coordinate with other line ministers to facilitate the projects procedures.

> Ministry of Investment, Capital Markets Unit.

- Date of Employment: December Y . . £ June Y
- Job Title: Financial Analyst.

• Mandates:

- Assisting in the preparation of daily, weekly, monthly, quarterly, semiannually and annual reports published and distributed by the Ministry of Investment on the performance of the Stock Exchange.
- Assisting in conducting studies on the performance of Egyptian Capital Markets and relevant monetary policy issues, as well as assisting in providing relevant policy recommendations.
- Assisting in the implementation of programs designed by international institutions (e.g. World Bank Group, European Union...etc) related to the development of Capital Markets in Egypt.
- Assisting in the preparation of Ministry of Investment's periodical/occasional publications distributed to relevant parties at special occasions (E.G. Euro Money Conference).
- Assisting in the evaluation of proposals in issues related to Capital Markets, and different sectors of the Economy.

- Attending meetings and conferences pertinent to Capital Markets (E.G.borsa step by step, credit bureau, trend, derivatives)
- Assisting in drafting and revising the various legislations and regulations related to the capital market in Egypt.
- Conducting sectorial studies for listed companies on the Stock Exchange.

TRAINING COURSES & CERTIFICATES

- "Digital Transformation"- ESLSCA during $\circ \lor$ March $\checkmark \lor \lor \lor$ ".
- "Seminar on Inland Trade and Investment Promotion for Developing Countries"-<u>Ministry of Commerce in China</u> organized by the Academy for International Business Officials (AIBO), during ^{YV/1}·/^Y·^{YY} till ^{q/1}/^Y·^{YY}.
- "Seminar on Business association Management for developing countries"- <u>Ministry</u> of Commerce in China during $\tau \cdot / \nu / \tau \cdot \tau \tau$ till $\tau / A / \tau \cdot \tau \tau$.
- "Industrial, Infrastructure & Sustainable Project Preparation & Appraisal"- Indian <u>Technical and Economic Cooperation Government of India</u> during $\tau_1/\tau/\tau$. τ_1 till $\lambda/\epsilon/\tau$. τ_1
- "Electronic money and payment systems via mobile devices"- <u>The International</u> <u>Monetary Fund's Middle East Centre for Economics and Finance</u> Kuwait during Y^{*t*} -YV/ 1/Y·YY.
- "Capacity Development for Investment Promotion"- <u>JICA</u> during 1/(7/(.7)) till 19/(7/(7.7)).

- "General English" <u>American University in Egypt</u> during $\gamma\gamma/\gamma/\gamma \cdot \gamma$ till $\gamma/\gamma/\gamma \cdot \gamma$.
- "Advanced Business & Soft Skills" <u>North South Consultant Exchange</u> during $\chi \tau / \chi / \chi + \chi = 1$
- "RBM (Proposal & Report Writing)" <u>North South Consultant Exchange</u> during $\sqrt{1}/\sqrt{1}$ till $\sqrt{1}/\sqrt{1}$.
- "Financial Inclusion" <u>North South Consultant Exchange</u> during $\frac{1}{\xi/\tau}$ till $\frac{1}{\xi/\tau}$ and $\frac{1}{\tau}$ "Negotiation Skills"- <u>North South Consultant Exchange</u> during $\frac{1}{\tau/\tau}$ till $\frac{1}{\tau/\tau}$.
- "ODA Management & Result Based Management" <u>North South Consultant</u> <u>Exchange</u> during

۲۳/1/۲۰۱۹ till 0/۲/۲۰۱۹.

• "Advanced Word" – \underline{TC} during $\gamma \gamma/\Lambda/\gamma \cdot \gamma \wedge \& \gamma \gamma/\Lambda/\gamma \cdot \gamma \wedge$.

- "Business & Soft Skills" \underline{TC} during $\Upsilon^{4/V/T} \cdot \Lambda^{6/V/T} \cdot \Lambda^{6/V/T$
- "Presentations" TC during $\lambda/V/Y \cdot \lambda \wedge \text{till } YY/Y/Y \cdot \lambda$.
- "Spreadsheets" TC (Excel) during $\sqrt{\sqrt{7}}$ till $\sqrt{\sqrt{7}}$.
- "Seminar on Promoting Development under Belt& Road Initiative in China"-<u>Ministry of Commerce of China</u> during Y1/0/Y+1A till 17/7/Y+1A.
- "ODA Management Infrastructure Sector" <u>North South Consultant Exchange</u> during r/o/r. NA till r/o/r.
- "ODA Management Electricity Sector" <u>North South Consultant Exchange</u> during $\Lambda/\circ/1.1$ till 1.0/0/1.1.
- "ODA Management Effective Change Management" <u>North South Consultant</u> <u>Exchange</u> during $\frac{\gamma}{\sigma}$. (1) till $\frac{\gamma}{\sigma}$.
- "Y levels in conversation English" (Berlitz) Y ·) \wedge .
- "Effective Time Management" <u>National Management Institution</u> during
- "Problem Solving & Conflict Resolution" <u>National Management Institution</u> during <u>YY/Y/Y·YY</u> till <u>YY/Y/Y·YY</u>.
- "Change Management" <u>National Management Institution</u> during $\tau/\tau/\tau \cdot \tau \tau$ till $\circ/\tau \tau/\tau \cdot \tau$.
- "TOEFL Certificate" (Score •••) September •••• <u>Ain shams university Center of</u> <u>Public services and social Development.</u>
- "TOEFL Certificate" (Score ٤٠٠) August ٢٠١٦ <u>Cairo University Center for</u> languages and <u>Arabic culture</u>.
- "First Line stuff truck" <u>New horizons</u> $\tau \cdot \gamma \epsilon$.
- "٣ Levels in general English" (British council) ۲۰۱٤.
- "(Marketing Management Creating and managing your corporate brand and campaign negotiation skills communication skills prospecting for leads like a Probook selling smarter)" <u>Computek Training Center pioneers of Education</u> during <u>UT/UT/TOTE till</u> <u>UT/UT/TOTE</u>. "Microsoft Office" - <u>Integrated Care Society Project</u> <u>Management.</u>

SKILLS

- Language Skills: Native in Arabic Fluent in Spoken and Written English.
- Computer Skills: MS Office Professional User Internet Expert.

PERSONAL SKILLS AND COMPETENCIES

- Excellent interpersonal and communication skills
- Strong ability to accomplish tasks in a teamwork environment.
- Excellent persuasive and negotiation skills.
- Empowering self and others.
- Managing multiple assignments under pressure while meeting deadlines.
- Result Oriented.
- Able to remain flexible in response to changing priorities.
- Able to learn new tasks quickly.
- Able to set and achieve goals.
- Well organized and responsible.

HOBBIES

□ Reading, Swimming, Walking, Riding horses and Meditation.

PERSONAL DATA

- Date of Birth: $1 \le / 1 / 19 \land 7$.
- Place of Birth: Cairo.
- Nationality: Egyptian.
- Marital Status: Single.
- Military Status: Exempted.

References: Furnished upon Request.