Ali Al Zu'bi

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EXPERIENCE

Modeling Islamic For Microfinance (MIFM)

Branch Manager - July 2018 - PRESENT

- 1. Follow up and assess the market of operation area.
- 2. Plan and monitor the activities of the branch.
- 3. Ensure the implementation of the company internal control system.
- 4. Manage the Branch Staff , and this include:
 - assign individual objectives according to the Business Plan objectives.
 - identify the training needs of the staff.
 - follow up of the individual performance.
 - provide support to the branch staff.
 - provide reports according to top Management requirements.

Modeling Islamic For Microfinance (MIFM)

Senior Business Relationship Manager (SRM) - Feb 2018- june 2018

- 1. Reports to the Branch Manager.
- 2. Works within team of RM's with responsibility over own portfolio.
- 4. Continuous monitoring of Account Plans to ensure the business.
- 5. Manage portfolio and track payments to ensure portfolio quality.

Jordan Micro credit Company (Tamweelcom)

Relationship Manager (RM) - Jan 2015 - Jan 2018

1. Promotion and marketing of SME products.

2. Managing and developing the relationship between the company and the existing and target customers, identifying their financing needs and presenting the products and services.

3. Manage your portfolio and track payments to ensure portfolio quality.

Jordanian Army Force (JAF)

Financial Accountant - OCt 2006 - Dec 2014

1. Gathering and analyzing data, which is then used in the preparation of weekly and monthly estimates.

- **2**. Examining financial records to check for accuracy.
- 3. Preparing Monthly statements, and controlling expenditure.

Education

Al Al-Bayt University Master's Degree Accounting

Mu'tah University Bachelor's Degree , Accounting

Skills

Credit Analysis Financial Analysis Project Management Accounting Team Leadership Team work Work under pressure Willing to learn Ready for new challenges Microsoft Office

Courses

- 1. Project Management Professional
- 2. Portfolio Management
- **3**. Financial Management & Comptroller
- 4. Financial & Credit Analysis
- ${\bf 5}.$ Financial Analysis and Cash Flows
- 6. Collection Management
- 7. International Purchaser Orientation
- 8. Customer Care

LANGUAGES

English / Professional Working Proficiency